

TERMS AND CONDITIONS OF RENTAL

1. National Educational Music Co., Ltd. ("NEMCO"), as Lessor, rents the instrument designated on this Agreement or an instrument received through an exchange and all accompanying accessories and services, including Exchange Options and service, (collectively "the Instrument") to the named Lessee. The Instrument is the property of NEMCO and Lessee will not own the Instrument unless Lessee makes all payments necessary to acquire ownership or exercises the Early Purchase Option.
 2. The number of months of the Initial Trial is the term for which the Lessee is obligated beginning on the Date Received shown on other side.
 3. Following the Initial Trial the Lessee may (i) continue to rent the Instrument by the month; (ii) purchase the Instrument outright by exercising the Early Purchase Option; or (iii) at any time during rental, return the Instrument in good repair, normal wear and tear expected, without further obligation except for any outstanding amounts which may be due and owing to NEMCO at the time of the return. Such return shall terminate this Agreement except for any outstanding amounts which may be due and owing to NEMCO at the time the Lessee will then own the Instrument. All monthly fees are payable in advance and are due on the same day of each successive month. An invoice or payment coupons will be supplied prior to the expiration of the Initial Trial if the Lessee does not select the Easy Pay option below.
 4. If any part of a manufacturer's expressed warranty covers the Instrument at the time the Lessee acquires ownership of the Instrument, it shall be transferred to the Lessee, if allowed by the terms of the warranty.
 5. Other Fees: A Monthly Payment which is more than 15 days late shall incur a Late Fee of \$1.00. The return to NEMCO or our Affiliate of any check as non-collectible shall incur a Return Check Fee of \$10.00 or the highest amount allowable by law.
 6. Early Purchase Option: At any time after the Initial Payment, the Lessee may acquire ownership of the Instrument by payment to NEMCO of all outstanding amounts which may be due and owing to NEMCO at the time the option is exercised plus an amount equal to the difference between the Cash Price and the total of all Initial and Monthly Rental Payments made by the Lessee up to the time of the exercise of the option. The Early Purchase Option amount is subject to sales tax.
 7. Maintenance and service necessitated by normal use is included while the Instrument is on rental and the account is paid up to date. Coverage for damage or loss requires the purchase of the optional Damage Waiver. Replacement of expendable accessories, such as cases, strings, reeds, drum sticks, drum heads, bows, bow hair, rosins, bridges, lubricants, or mouthpieces is not covered.
 8. If Lessee selects the optional Damage Waiver, Lessee is entitled to receive damage repairs, and where necessary in NEMCO's judgment, replacement of the Instrument without further cost to Lessee, EXCEPT THAT Lessee will not be relieved of the cost of the repair or replacement of the Instrument in the event that it is damaged due to an intentional act or omission INCLUDING LOSSES AND CLAIMS DUE TO MISTAKE, NEGLIGENCE, OR AS THE RESULT OF THE INSTRUMENT BEING MISPLACED OR LEFT UNATTENDED. For payment of the Instrument, (i) The Fair Market Value of the Instrument; or (ii) The contract balance and taxes, calculated as of the date of the loss and calculated as if all amounts then due and owing to NEMCO immediately prior to the loss had been paid. (In the event of a loss, the Lessee must provide NEMCO with a copy of a police report or fire report within 30 days of loss. A report must specifically list the musical instrument as one of the items stolen or destroyed. In the event of a theft, a police report will only be accepted if it establishes breaking and entering.) Such waiver does not relieve the Lessee of liability for payment to NEMCO of all amounts due and owing to NEMCO immediately prior to the loss. This waiver covers only the Instrument which is the subject of this Agreement. In the event of a loss which is covered by the above waiver, the Lessee may obtain a replacement Instrument of similar or equal brand, age, and condition, as determined by NEMCO upon payment to NEMCO of a Replacement Fee equal to 20% of the remaining balance due or \$100.00, whichever is greater. The Replacement Fee does not apply towards the purchase of the Instrument. Upon payment of the Replacement Fee and receipt of a replacement Instrument the terms, conditions, and remaining balance of the account which is the subject of this Agreement will apply to the replacement Instrument.
 9. No one other than NEMCO or its Affiliates may repair the Instrument. Lessee agrees that if the Instrument is in need of repair for any reason, Lessee shall promptly return it for that purpose to the Affiliate from whom it was obtained (or at NEMCO's request, to NEMCO, or another Affiliate of NEMCO).
 10. Lessee agrees to properly care for the Instrument at all times. If Lessee desires to return the Instrument, Lessee is solely responsible for its return in good condition, reasonable wear and tear expected, to NEMCO's offices in Mountainside, New Jersey, or to such other location as may be directed in writing by NEMCO.
 11. Exchange Options: This agreement includes certain exchange options. If the Instrument is exchanged without signing a new agreement, Lessee agrees that the terms of this Agreement apply to each exchanged instrument, with the exception of the Cash Price of each instrument. If any exchanged instrument's Cash Price is different from the original instrument's Cash Price, Lessee agrees to have their agreement amended with the exchanged instrument's Cash Price. A \$20 exchange fee may apply.
 12. Should any payment required by this Agreement remain unpaid for a period of more than sixty (60) days after its due date, Lessor may change all amounts then due and owing by the Lessee, including Late Fees and any related charge authorized by this Agreement, directly to the Lessee's credit card listed on this Agreement.
 13. If any Monthly Rental Payment remains unpaid for more than sixty (60) days, the Lessee's right hereunder to return the Instrument shall, at NEMCO's option, terminate. The Instrument, in such case, shall become the property of the Lessee and the entire unpaid portion of the purchase price shall become immediately due and payable.
 14. Lessee agrees that this Agreement is a "Rental-Purchase Agreement" and not an installment sales contract or security agreement. Lessee also agrees that this Rental-Purchase Agreement will be treated as a true lease in any Bankruptcy proceeding. This means that if Lessee is involved in a Bankruptcy proceeding, the Lessee or trustee must either: (i) Return the musical instrument; or (ii) Assume the Rental-Purchase Agreement, cure any past Defaults, and make Rental Payments on an on-going basis.
 15. Unless otherwise indicated, the instrument shall be kept at the address of Lessee shown on this Agreement. Lessee agrees to advise NEMCO, in advance and in writing, of any change of Lessee's address or of the address at which the instrument shall thereafter be kept. Failure to advise NEMCO in advance of any address change shall constitute a material breach of this Agreement.
 16. If a default should occur and is not immediately corrected, NEMCO may take any and all appropriate actions, including the institution of legal proceedings, to collect the payment of Lessee's obligations and any other damages to which NEMCO may be entitled, and Lessee agrees to pay NEMCO all costs, including attorneys' fees associated with such actions.
 17. If a default should occur and the Instrument has been returned, the account may be reinstated within 180 Days of the date of return. The account may be reinstated within 180 Days if 60% or more of the Total Cost has been paid. All amounts due and owing to NEMCO, including collection fees, must be paid before the reinstatement may be made and the Instrument or a similar instrument, in NEMCO's opinion, is returned to the Lessor.
 18. The Initial Rental Payment is not refundable.
 19. NOTICE: You are renting this property. You will not own it until you make all of the regularly scheduled payments or you use the early purchase option. You do not have the right to keep the property if you do not make required payments or do not use the early purchase option. If you miss a payment, the lessor can repossess the property, but you may have the right to the return of the same or similar property. See the contract for an explanation of your rights.
- Thank you for choosing NEMCO for your rental instrument.
- If you have any questions or need assistance, please call us at: (800) 526-4593.
- Standard DonFitch



AMERICA'S FINEST MUSICAL INSTRUMENT RENTAL PROGRAM

EASYRENT

VISIT ONE OF THESE AUTHORIZED DEALERS IN YOUR AREA OR CALL 800.526.4593 OR CLICK NEMCO.COM

- A SOUND CHOICE, LLC, 267 E MAIN STREET, BRANFORD, CT 06405 203-315-8663 NEMCO.COM/A-SOUND-CHOICE-LLC
- WESTBURY MUSIC, LLC, 686 MAIN STREET, WATERTOWN, CT 06795 860-274-1556 NEMCO.COM/WESTBURY-MUSIC-LLC
- APPLE MUSIC, LLC, 1783 MERIDEN WATERBURY TPKE, SOUTHINGTON, CT 06489 860-628-5850 NEMCO.COM/APPLE-MUSIC-LLC
- MUSICAL EXPRESSIONS 959 FARMINGTON AVE, BERLIN, CT 06037 860-828-4886 NEMCO.COM/APPLE-MUSIC-LLC
- P.F. D'ADDARIO MUSIC 1660 BARNUM AVENUE, STRATFORD, CT 06614 203.337.1315 NEMCO.COM/P-F-D-ADDARIO-MUSIC-INC/
- TURNPIKE MUSIC GARAGE 1485 BLACK ROCK TURNPIKE, FAIRFIELD, CT 06825 203-368-6874 NEMCO.COM/TURNPIKE-MUSIC-GARAGE/
- THE HORN SHOP 1005 C FARMINGTON AVE, WEST HARTFORD, CT 06107 860-236-9585 NEMCO.COM/THE-HORN-SHOP



SPECIAL OFFER!

\$29

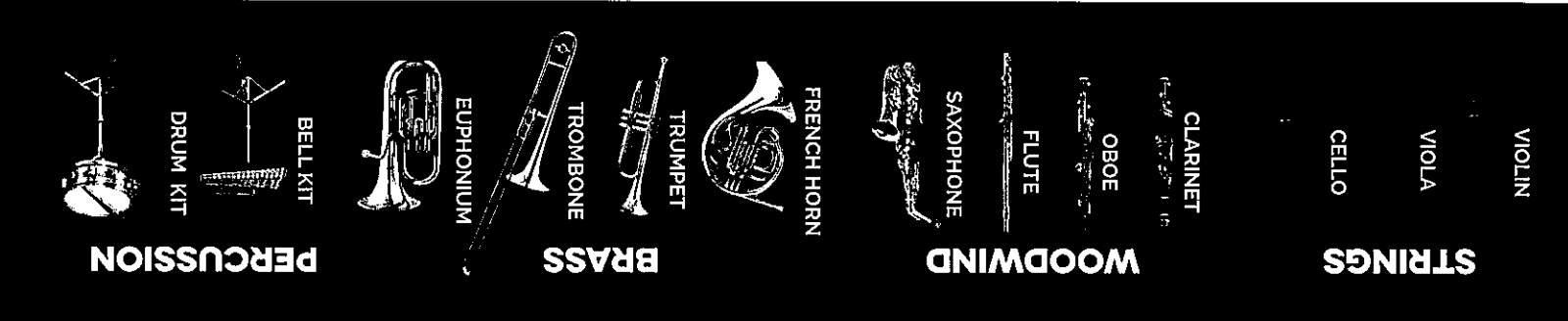
as low as
Rentals starting

Covers Your First
4.5 Months!

- Rent Online - Pickup in Store - Ship to Home - FREE DELIVERY TO SCHOOL
- Top-quality, Brand-name, Teacher-approved Instruments
- Return or Purchase at Anytime - No Obligation to Buy
- Rental Payments Build Equity Towards the Ownership
- Optional Instrument Protection Plan Available
- Full ONLINE Account Management, Educational Resources & Support
- 100% Guaranteed - No Deposit Fees

OTHER INSTRUMENTS AVAILABLE AT GREAT RATES!

FLUTE, CLARINET, TRUMPET, TROMBONE,
DRUM OR BELL KIT, VIOLIN & VIOLA



OUR SERVICE PLEDGE

Convenience **FREE** school delivery and service visits to your child's school plus a website for account management and tools to help your child be successful.

Flexible Exchange Policy You may exchange instruments during the first 12 months without penalty.

35% Early Pay Discount Rent with confidence knowing you may purchase your instrument at substantial savings or return at any time. All net rental payments also apply to purchase.

100% Satisfaction Guarantee If you are not completely delighted with the instrument you receive you may return it for a full refund within seven days of receipt.*

Available Damage Waiver Most music parents opt for this valuable coverage for peace of mind, for any necessary repairs or potential loss due to fire or theft during the rental contract term. This worry free protection is priced to be affordable for families.

HOW TO ORDER YOUR INSTRUMENT IN 3 EASY STEPS

Complete all requested information by using the attached form OR online (easiest & quickest) at www.nemc.com

Need some help? Call our friendly service team at 800.526.4593.

Step 1 Select an instrument, introductory trial period and any accessories. Please include the size for stringed instruments.

Step 2 Fill in your information and provide your credit or debt card for payment and/or rental security. Select our Easy Pay option to have future monthly payments conveniently billed to your card. Information is confidential.

Step 3 Read, sign and mail your agreement if using this form. Checks should be made out to: NEMC. Unless you have received instructions from your child's teacher, please mail your order with proper remittance to the address at the top of the rental agreement.

* Please note: Failure to fill in all required details may cause a delivery delay.

YOUR ORDER • FOR YOUR RECORDS (Once you have placed your order fill this section in and keep for your records)

Instrument ordered: _____ Total amount remitted: \$ _____

2016 Price Ranges of the instruments:

Flute \$610.00 - \$1,730.00	Clarinet \$690.00 - \$1,650.00	Alto Sax \$1,250.00 - \$2,550.00	Tenor Sax \$1,530.00 - \$3,310.00	Euphonium \$930.00 - \$3,050.00	French Horn \$1,590.00 - \$4,790.00
Trombone \$770.00 - \$2,510.00	Oboe \$1,610.00 - \$3,290.00	Piccolo \$690.00 - \$1,570.00	Violin \$410.00 - \$1,010.00	Viola \$410.00 - \$1,150.00	
Cello \$910.00 - \$2,730.00	Perc. Kit \$310.00 - \$470.00	Trumpet \$610.00 - \$1,630.00			

*Terms and conditions of your agreement can be found on the reverse of the attached page. The cash price of the instrument and other instrument-specific financial disclosures will accompany the instrument upon delivery.

Mail form and remittance to: 1181 US Route 22 E, Mountaintide, NJ 07092
PH: 800 526 4593 • SAVE TIME • RENT ONLINE: www.nemc.com

RENTAL / PURCHASE AGREEMENT

STEP 1: PLEASE SELECT YOUR INSTRUMENT, PLAN & OPTIONS

Rental Prices do not include sales tax or optional instrument coverage

4.5 MONTH SPECIAL EACH MONTH THEREAFTER

GROUP 1 \$29.00 Plus \$1.85 Tax
 ○ Flute, ○ Clarinet, ○ Trumpet, ○ Trombone, ○ Piccolo, ○ Drum Kit, ○ Bell Kit, ○ Drum/Bell Kit, ○ Violin _____ Size, ○ Viola _____ Size

GROUP 2 \$79.00 Plus \$5.02 Tax
 ○ Alto Saxophone, ○ Oboe, ○ Cello _____ Size

GROUP 3 \$89.00 Plus \$5.66 Tax
 ○ Tenor Saxophone, ○ French Horn, ○ Euphonium

TODAY'S PAYMENT PRICE	INITIAL RENTAL FEE \$	6.350% SALES TAX (initial fee only) \$	INITIAL DAMAGE WAIVER \$	TOTAL \$
	\$10.00	\$14.00	\$21.00	\$27.00
			\$16.50	
			\$21.00	
			\$27.00	

Damage Waiver (optional*)

Group 1	\$10.00
Group 2	\$15.00
Group 3	\$20.00

4 1/2-Month Initial Period \$20.00
 Subsequent Monthly \$5.50

I wish to purchase the Damage Waiver Yes No Initials: _____

* Unless you purchase the Damage Waiver (D/W) you are responsible for all loss or damage to the instrument. Without D/W, minimum repair charge is \$75.00. D/W is optional and is only available at inception it cannot be added later.

STEP 2: PLEASE SELECT YOUR INSTRUMENT, PLAN & OPTIONS

Please make sure ALL information is completed, the form signed, and your payment is included. All pricing is valid until November 2016.

Lessee's Name _____ Please Print Clearly. Thank you. (Parent/Guardian)

Child's Name: _____ First _____ Last _____

Mailing & Street Address: _____ School: _____ Grade _____

City: _____ State _____ Zip _____ Home Phone No. () _____

E-mail _____

Place of Employment: _____ Business Phone: () _____

Driver's License No. _____ Your Social Security # _____

PAYMENT

CREDIT CARD (*Card used for rental security. Must be Lessee's Credit Card.)

CHECK (MADE PAYABLE TO NEMC - *NOTE: Your credit card is still required for security even if paying by check)

CARD NUMBER: _____ *Fully Required

_____ AMEX VISA MASTERCARD DISCOVER

Exp. Date: _____

Easy Pay OPTION

Have your monthly payments charged to your credit card. EASY PAY: After your initial Payment is paid, your regular monthly rental payments may be charged directly to your credit card as it appears above. NEMC will only charge your credit card if you authorize us to do so. If you do not select this option, electronic payment methods/ payment coupons will be supplied to you for your monthly payment to NEMC. If at any time you return the instrument please notify NEMC so that your monthly charges may be discontinued.

Signature: _____ Date: _____

(Person responsible for this agreement). By signing this agreement, Lessee acknowledges that he/she has read the entire agreement.

EFFECTIVE DATE To be filed in by NEMC Affiliate _____

Effective date is 2 weeks from date signed to allow time for instrument delivery

STEP 3: TEAR OFF PAGE • PROMPTLY MAIL TO STORE ADDRESS AT TOP OF PAGE